

COMPANY PROFILE







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One Step Ahead

Why We Are The Best

FAUNA InfoTech is an Information &
Communication Technologies, Software
Developments, Electrics & Electronics Local
Distributors, supplies & trading company
based of overall Bangladesh & abroad.
Focusing primarily on bringing new and
upcoming technologies to the Bangladeshi
ICT & Power Distribution market, we are
proud ourselves in existing the way of the ICT

& Power Distributor in the market. We are always looking out for new and exciting products to presence ourselves on the Bangladesh market. Managed and marketed by personal experienced in the ICT field for a decade we feel we can achieve our goal of being a reliable and trustworthy partner to our clients and fellow ICT vendors.



Company Name : FAUNA InfoTech Limited

Established Year : 2012

In Corporated : 2020 (August)

NAME OF THE DIRECTORS:

Managing Director : Md. Rafiqul Islam

Director : Md. Israil Hossain

Current Status : Running as a Limited Company

Registered office : SM Tower (6^{th} Floor), Flat # E-6

House # 49/3, R.K Mission Road, Dhaka-1203

Corporate Office : Red Crescent Building (8th Floor), 61, Motijheel C/A, Dhaka-1000

Branch Office : 1. 61, Motijheel, Dhaka-1000

2. 9K Motijheel, Dhaka-10003. Pallabi, Mirpur 10, Dhaka-1216

4. Dhanmondi, Dhaka-1205

Service Center : Fully Digital Online 24/7 Service Point overall Bangladesh

Telephone : 88-02-9566823, 88-02-47120802-03

Mobile : 88-01776-313130 & 88-01971-579182

Email : <u>info@faunabd.com</u>; <u>sales@faunabd.com</u>, <u>faunainfotech@gmail.com</u>,

URL : www.faunabd.com

Bank Account-01 : Rupali Bank Limited

Gulshan Branch

Bank Account-02 : Jamuna Bank Limited

Foreign Exchange Branch

Bank Account-03 : Bank Asia Limited

Principle Office Branch

Legal Advisor : Advocate Md. Rezaul Karim, bar at law Dhaka Judge Court

Facilities : Head Office: 1250 Sqft, Ware House: 1000 Sqft & Service Center: 1500 Sqft

Business Hours : Sunday to Thursday: 9.00am to 18.00 pm



MD. RAFIQUL ISLAM

Managing Director



MD RAFIQUL ISLAM

Managing Director of

FAUNA Ideas & Innovations Limited

FAUNA InfoTech Limited

Storex BD Limited

Corona Sheba BD Limited



EMPLOYMENT HISTORY:

TOTAL YEAR OF EXPERIENCE: 18.5 YEAR(S)

(January 01, 2020 - Continuing)

Chief Asst, Editor

The Finance Today

Duties/Responsibilities:

- 1. News Planning, Creating & Reporting.
- $\begin{tabular}{ll} 2. Always Communicate with Electronic Media Online Broadcast for Live News. \end{tabular}$
- 3. Direct Supervision to my team as a Team Leader.
- 4. Teaching Local & New Journalist
- 5. Prepare News Script, Drama, Film Etc.
- 6. Prepared Online News marketing through Facebook, YouTube,

ACADEMIC QUALIFICATION:

2012

MBA

Concentration: Marketing Institute: Prime University

2001

M.Sc.

Concentration: Botany Institute: National University

2000

B.Sc. (Hons)

and Twitter Etc.

- 7. Prepared Yearly Marketing & News Activities with Progress Report
- 8. Monthly Funnel Execution & Observation

(October 10, 2017 - December, 2019)

General Manager (Head), Project & Tender Business

INTERNATIONAL OFFICE MACHINES (IOM) LIMITED

Duties/Responsibilities:

- 1. Government Project Planning, Creating & Reporting.
- 2. Always Communicate with Project Director & Inspire to push our products Line.
- 3. Direct Supervision to my team as a Team Leader.
- 4. Pushing Technical Spec to the TEC or IT People

Concentration: Botany

Institute: National University

ACADEMIC QUALIFICATION:

2019

Public Procurement Seminar 2008

Directorate General of Family Planning (DGFP)

2019

Scope of Social Media

DCIT Limited



- 5. Prepare Tender Documents & Check Finally by own hand though PPR-2008
- Prepared e-GP Online Tender Document & Check Finally by own hand
- 7. Prepared Yearly Marketing &Sales Activities with Progress Report
- 8. Monthly Funnel Execution & Observation
- 9. Upcoming Lead Generations & Execution.

(February 1, 2015 - October 09, 2017)

Asst. General Manager, Government Project

2018

Quantum Method

Yoga Foundation

2016

PPR (Manual & eGP

Directorate General of Family Planning (DGFP)

2011

Basic Marketing & Sales Developing

a2Z Limited

GLOBAL BRAND PRIVATE LIMITED

Duties/Responsibilities:

- 1. Government Project Planning, Creating & Reporting.
- Always Communicate with Project Director & Inspire to work with us.
- 3. Direct Supervision to my team as a Team Leader
- 4. Work in to Spec Level with the Project Engineer
- 5. Prepared Tender Documents & Check Finally by own hand.
- 6. Prepared e-GP Online Tender Document & Check Finally by own hand
- Prepared Online Tender Document for Bangladesh Bank & Other Individuals.
- New Products introducing in to the Market & making Comparison statement of related products.

2003

Conversational English Course

DYD Jessore under Peace

2003

Computer Basic Course

DYD Jessore Under Ministry Of Youth & Sports

2003

Short Spoken & Written English Course

The English Home



(February 1, 2012 - January 31, 2015)

Business Development Manager

Computer Source Limited

Duties/Responsibilities:

- Media Based Project Searching & Creating New Project (Specially Government Project)
- 2. Always Communicate with Project Director & Inspire to work with me.
- 3. Direct Supervision to my team as a Team Leader
- 4. Work in to Spec Level with the Project Engineer
- 5. Prepared Tender Documents & Check Finally by own hand.
- 6. Prepared e-GP Online Tender Document & Check Finally by
- 7. Prepared Online Tender Document for Bangladesh Bank & Other Individuals.
- 8. New Products introducing in to the Market.

FIELDS OF SPECIALIZATION



 $(\ November\ 21,\ 2010\ -\ January\ 31,\ 2012)$

Business Development Manager

UNIQUE BUSINESS SYSTEMS

Duties/Responsibilities:

- 1. Prepared Marketing & Sales plan for individuals and for the team.
- 2. Direct monitoring sales & marketing updates on IT products with Software
- 3. New Products introducing & setup target Market
- 4. Prepared Tender Documents & Check Finally by own hand.
- 5. Supply Chain Management, International Export Marketing,
- Making Report on Monthly, Quarterly, Half Yearly & Yearly for taking management decision.
- 7. Maintaining the Channel / Dealer / reseller Sales
- 8. Leadership quality and interpersonal communication skill.

SPECIAL QUALIFICATION:

- Have a lot of ability to work in any situation & under Pressure.
- 2. Have a powerful mental ability to do the better one.
- 3. Every legal activity is possible for me for my duties.
- 4. Have a smart managing Power & Meaningful Decision Taker.
- 5. Have a better practice to meet with Government High Officials within National & International
- Have a better experience with digital world (Web Platform, Graphics Design, Social Media, Electronics Media Etc.)

EXTRA-CURRICULAR ACTIVITIES:



(April 1, 2004 - November 20, 2010)

Asst. Manager, Sales

FLORA LIMITED

Duties/Responsibilities:

- 1. Report to my duties in to line Manager every day.
- $\begin{tabular}{ll} 2. Always Communicate with Project Director \& Others \\ Corporate Clients. \end{tabular}$
- 3. Work in to Spec Level with the Project Engineer
- Prepared Tender Documents & Submission finally after checking my boss.
- 6. Prepare Sales Funnel Every Quarter
- 7. Maintaining the Channel / Dealer / reseller Sales
- Build up relationship with the Government Organization for creating new project.
- Report submission to my concern boss, Daily, Weekly, Monthly, Quarterly, Half yearly & Yearly.

- I) So fast & Energetic.
- II) A good Organizer
- III) Able to do everything by under presser which is OK
- IV) Strongly Self confidential power
- V) Work is my main hobby
- VI) A well Singer
- VII) Well Cricket & Football Player

TOTAL OFFICE STUFF:

Executive Director : 01 (One)Person General Manager : 02 (Two) Person Manager Admin : 01 (One) Person **Manager Operation** : 01 (One) Person Project Manager : 03 (Three) Person Asst. Manager : 06 (Six) Person Marketing Personal : 10 (Ten) Person Finance Personal : 03 (Three) Person : 15 (Fifteen) Person **System Engineers** Trainer / Engineer : 02 (Two) Person

Office Assistance : 02 (Two) Person



WHO WE ARE:

FAUNA InfoTech Limited is an Import-Exporter, Distributor & Supplier of Information & Communication Technologies, Software Developments, Electrics & Electronics Local Distributors, supplies & trading company based of overall Bangladesh & abroad. Focusing primarily on bringing new and upcoming technologies to the Bangladeshi ICT & Power Distribution market, we are proud ourselves in existing the way of the ICT & Power Distributor in the market. We are always looking out for new and exciting products to presence ourselves on the Bangladesh market. Managed and marketed by personal experienced in the ICT field for a decade we feel we can achieve our goal of being a reliable and trustworthy partner to our clients and fellow ICT vendors.

From the initial (May-2012) stage the company name was **FAUNA** only. We have been continued with Fauna from last 04 years a successful Business Journey. In Order to change business strategy & more market effective planning we have to addition one word with previous work & renamed "FAUNA InfoTech" (Effected from 26th May, 2015. Again, 19th August 2020 we changed our business policy and set up the business as a limited company involves a more complex formation process, and the financial and administrative responsibilities of running a limited company are certainly greater than those of a sole trader. And now we are running our business as a new name "FAUNA InfoTech Limited".

Please do check back for new and exciting products that we will be launching ever so often. Do give us a call if there is anything, we can assist you herewith.

OUR MISSION & VISION:

Our Mission is to achieve the reputation of a quality, high standard & reliable solution & service Provider Company in the ICT industry.

Our Vision is to achieve 100% customer satisfaction by delivering quality products and services at an affordable cost. Our forward vision is to strive to become an entity in technology based corporate solutions, capable of demanding unconditional response from the targeted niche. We also believe that for our scope of improvisation – sky is the limit and we are always ready to take our achievements to the next level. We are growing and would always like to remain on the growing streak.

Our Keys for Development:

- Desire for Excellence
- Trust and confidence build-up
- Innovation
- Transparency
- Teamwork

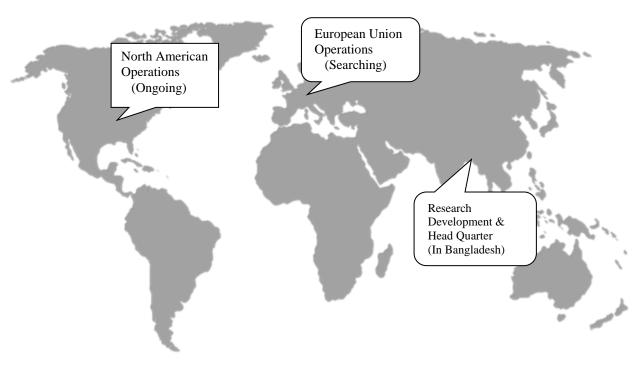
We Believe in:

- Motivation
- Collective responsibility and leadership
- · Professionalism and ethics
- Adding values to our client needs



OPERATIONS ABROAD:

Fauna InfoTech Limited closely works for establishing business setup at North America and European Union market. Targeted companies are jointly involved in providing various systems and solutions to different economic sectors and are considered as one of the fastest growing and leading solution provider company.



OPERATIONS NATIONAL:

A DHAKA

△ CHATTOGRAM

△ RAJSHAHI

∆ BARISAL

A SYLHET

Δ KHULNA

△ RANGPUR

Δ MYMENSINGH



WE ARE SUPPLIES THE FOLLOWING ICT PRODUCTS:

- A. Personal Computer, UPS, Note Book, Net Book, Tablet PC, Printer, Scanner, Photocopier Etc.
- B. Mobile Handset, Intercom Telephone, IP Phone, Sounds Systems it's integrated solutions.
- C. Original Toner Cartridge, CD-DVD, Pen Drive, Power Bank with all consumables.
- D. Structure Cabling & Networking Products with Anti-Virus
- E. Modem, SIM with Internet Connectivity.
- F. Pos Machine, Hand Held Fingerprint Scanner.
- G. All other ICT related services.

WE ARE SUPPLIES THE FOLLOWING POWER DISTRIBUR'S PRODUCTS:

- A. Insulator with Guy Accessories
- B. Line Transformer
- C. Electric Hardware Component
- D. Electric Cable & Accessories

WE OFFER THE FOLLOWING SERVICES:

- A. Manufacturer & Customization
- B. Distributions & Services
- C. ICT & Media Consultancy
- D. Structure Cabling Installation with Services
- E. Project Management & ICT Consultancy
- F. Development & Custom Software Imaging
- G. All others ICT Related Services

WE OFFER THE FOLLOWING SOFTWARE SERVICES & TRAINING:

- A. Security Software
- B. Customized Accounting, HR & Payroll Software
- C. Customized ERP & Integrated Solutions
- D. Customized Enrolment Software
- E. Training Institute



PROFESSIONAL AFFILIATION:

























We have a wealth of product knowledge, analyze market trends, develop sales, price and profitability strategies, recommend improvements, identify opportunities and increase revenue.



IT & ITES Products Area:

SOFTWARE:

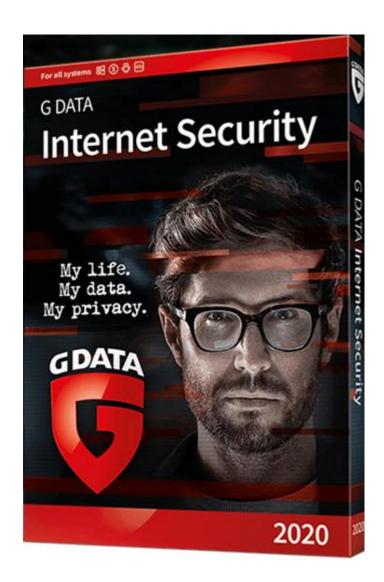
- **▶** Software Development
- **►** GDATA Antivirus
- **►** Software Training
- **▶** Skill Development Training

HARDWARE:

- ► TOSHIBA Photocopier
- ► Walton Electronics & Home Appliances
- ► Chuwi Laptop & Tablet PC
- ► Handheld Fingerprint Scanner
- ▶ Dell Laptop & Desktop
- ► HP Laptop & Desktop
- ► HP Laser Monochrome Printer



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G DATA Software AG. BOCHUM GERMANY





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WALTON





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Boundless Entertainment

There's no need to find a network cable to use internet. Enjoy easy Wi-Fi connectivity at your home through built-in wireless network.



CHUWI







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www.dell.com







www.hp.com



COVID-19 & General Thoughts:

In our endeavor to contain and restrict the widespread of the COVID-19, we have compiled all necessary products being used to diagnose, treat or protect the humans and the medical fraternity in this special 'COVID - 19 Products Category'. COVID-19, as we all know by now is a novel Coronavirus with new strain that has not been previously identified in humans. So, we are giving our best effort to handle it.

Corona Virus Protective Products Area:

- **►** Surgical Mask
- **►** Cotton Washable Students Mask
- ► KN -95 Mask
- **▶** Goggles
- ► Non-Contract Digital Thermo Gun
- ► Hand Sanitizer
- **▶** Bleaching Power
- **▶** Disinfection Channel
- **►** Customized PPE
- **▶** Hand Gloves
- **▶** Head Cap





Surgical Mask





Washable Cotton Face Mask





Goggles



Non-Contact Digital Thermometer



Thermometer Gun

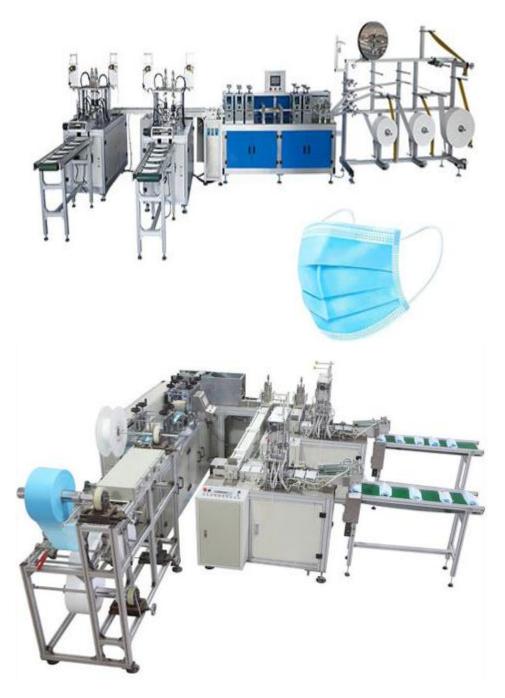




Hand Sanitizer



Our Own Factory & Machine



Disposable Face Mask Production Line





Cotton Mask Production Line (Three Lair)



A SHORT BRIEF OF OUR EXISTING ACTIVITIES:

We hope that this information is helpful to you and we hope that you will accept our application to represent your organization in Bangladesh. We are a dedicated company that is trying to bring exciting and new products to the local ICT market. Besides marketing in Bangladesh, we also have supplied our goods & services to the following organizations.

These are the companies that we have experienced for working in Bangladesh:

- 1. Ministry of Power Energy & Mineral Resources
- 2. Dhaka Power Distribution Company Limited (DESCO)
- 3. Bangladesh Rural Electrification Board (BREB)
- 4. Ministry of Housing & Public Works
- 5. Ministry of Education
- 6. Ministry of ICT
- 7. Ministry of Finance
- 8. Ministry of Forest & Environment
- 9. Ministry of Public Administration
- 10. Bangladesh Chemical Industries Corporation (BCIC)
- 11. The Federation of Bangladesh Chamber of Commerce & Industries (FBCCI)
- 12. Southeast Bank Limited
- 13. Sonali Bank Limited
- 14. Agrani Bank Limited
- 15. M/S S ISLAM BROTHERS
- 16. Jamuna Bank Limited
- 17. Sadharan Bima Corporation (SBC)
- 18. Grameem Phone Limited
- 19. Bangla Link Corproation
- 20. Computer Systems Adviser (CSA)
- 21. Abontika Enterprise
- 22. Flora Limited
- 23. Global Brand Private Limited
- 24. Bangladesh Open University
- 25. Power Generation Company of Bangladesh (PGCB)
- 26. Power Grid Company of Bangladesh LTD. (PGCBL)
- 27. Bangladesh Textile Mill Corporation Ltd. (BTMC)
- 28. Department of Agriculture Extension (DAE)
- 29. Department of Agriculture Marketing (DAM)
- 30. Bangladesh Agriculture Development Corporation (BADC)
- 31. Bangladesh Bureau of Statistics (BBS)
- 32. Ministry of Religious Affairs (MoRA)

Besides these clients, we also maintain a good relationship with fellow ICT companies in Bangladesh. Our company policy is to always maintain a good relationship with our partners even if it means to withdraw from certain tenders. This we have done and have achieved a good relationship with our fellow ICT professionals. This allows our clients to choose our products and purchase them from their preferred or enlisted vendors.

We hope that you and your organization will make leading as your choice with **FAUNA InfoTechLimited** Our Recent Coprporate Office at: Red Crescent House (8th Floor), Motijheel, C/A, Dhaka-1000